

One Customer, Many Tanks

Watts Bar is like most rural utility districts. It serves 6,100 customers in parts of five counties in Southeastern Tennessee, between Knoxville and Chattanooga. But one thing makes Watts Bar different from most utilities: its largest customer is a nuclear reactor.

The Watts Bar Nuclear Plant, part of the Tennessee Valley Authority (TVA), sits on 1,700 acres and produces 1,150 megawatts of electricity—enough to power 650,000 homes. When the second reactor opens this year it will double that output. The plant also uses a lot of water. So much water that Watts Bar utility maintains an unusually large storage capacity. Containing all that water is a big job, but Aquastore® tank from CST is up to the task. In fact, the utility has 14 Aquastore's with a total capacity of more than 5 million gallons.

While the nuclear plant draws water directly from the Tennessee River for cooling, it relies on Watts Bar utility for every drop of water used on a daily basis by its 1,000+ employees. When a nuclear reactor is relying on you for its water, you can't afford service interruptions, mechanical issues or contamination. That's why Watts Bar Utility District has relied on Aquastore tanks since the first tank was installed in 1988.

Aquastore's glass-fused-to steel technology is the water and liquid storage leader—outperforming concrete, steel bolted and elevated tanks. More than 100,000 have been installed in over 70 countries around the world. It's resistant to extreme weather and leakage and retains its brilliant luster for decades, which means it doesn't have to be repainted.



"Not having to paint means we potentially save millions of dollars over just a few years' time," says Wesley Barger, Assistant Manager at Watts Bar Utility District. "We just finished painting our one elevated steel tank for \$330,000. Imagine if all our tanks required painting. That kind of expenditure just isn't justifiable or sustainable."

Barger continues: "Having to ask your board to approve over \$4.5 million for tank painting would not go over well."

Barger credits Southeastern Tank, the area's exclusive Aquastore distributor, for making his life easier. He says he's continually impressed by the service and attention he receives.

"Every once in a while something random happens and they're Johnny on the spot," Barger says. "For example, when a cable on a tank level snapped they were out here the next day to replace it."

Even the bigger maintenance jobs don't give Barger gray hairs: "We took two of the older tanks out of service to fix a bracket supporting an overflow pipe and to add cathodic protection and a sampling port. Southeastern did it all, including sweeping out the tanks, in a matter of days."

Barger also appreciates the functional, elegant design of the Aquastore. Each panel is forged in CST's DeKalb, IL manufacturing facility.

1. A panel of high strength low carbon steel is blasted and alkaline cleaned.
2. The panel's edges are beveled and its surface sprayed with a stainless steel alloy.
3. Next, the panel is sprayed with a specially formulated slurry that gives it durability, consistency and impermeability. Unlike powder coatings or paint, the slurry is inorganic so it blocks corrosion.
4. The panel is then fired at temperatures above 1,500° F to fuse the porcelain coating and the steel.
5. Tests are conducted to verify integrity and durability, including high voltage testing to detect discontinuities.

Barger and his father, general manager Mickey Barger, have witnessed the Aquastore's efficient construction many times over. The Aquastore is built using hydraulic jacking, which allows for top-down construction that's safer and faster and takes up less space than traditional steel tank erection.

"Most of our customers own two or three tanks so Watts Bar is truly unique," says Dustin Dowdy, Director of Sales at Southeastern Tank in Nashville. "With 14 tanks, their lifecycle cost savings can add up quickly, which satisfies their board and customers."

Dowdy and his staff prepared a lifecycle cost analysis on Watts Bar's tanks by gauging how much money has been saved on maintenance.

"We assumed what it would cost to maintain welded tanks of similar capacity by calculating the cost per square foot over two 15-year cycles," says Dowdy. "It added up to millions of dollars in maintenance costs. That's money that can be spent on new infrastructure."

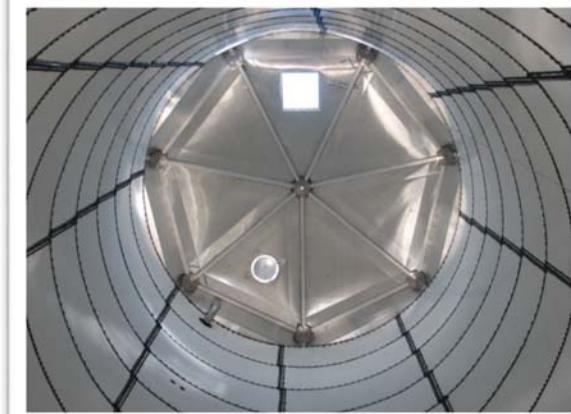
Whether it's a second nuclear reactor coming online or new home construction, Watts Bar Utility District keeps the taps flowing in southeastern Tennessee and it starts with state-of-the-art storage technology from CST and Aquastore.

Benefits of CST's Aquastore® glass-fused-to-steel tanks:

- No painting for life of tank
- Will not corrode or rust
- Lowest total life cycle cost compared to concrete & welded
- Turnkey services from approval drawings to tank testing

- Faster construction
- No need for cranes or other large equipment for construction
- Expandable
- Interior & exterior easily cleaned
- Tank can be easily relocated
- Available in diameters from 11 feet (3.3 m) to 204 feet (62.2 m) and capacity from 20,000 gallons (75 cu m) to over 6 million gallons (22,700 cu m)
- Specific tank designs, options and accessories to meet customer needs
- Industry best warranty
- White interior coating
- Multiple color options
- Authorized network of local Aquastore Dealers for convenient service and support

OptiDome® geodesic aluminium domes are the preferred cover solution for any storage application. Aluminum dome structures are superior to other cover designs of alternate materials due to: corrosion resistance, low lifetime maintenance cost, clear-span capability, fast and low cost construction and design flexibility.



CST Contact Information:

CST Industries, Inc.

Kim Mathis
Global Marketing Director
713.351.3769
kmathis@cstindustries.com

Southeastern Tank

Dustin Dowdy
Director of Sales
615.466.5220
dustin@setank.com